

MINISTRY OF EDUCATION AND SCIENCE OF UKRAINE

Department of Education and Science

of Khmelnytskyi Regional Administration

HIGHER VOCATIONAL SCHOOL №36, Balyn village

APPROVED BY

Deputy Director

for educational and production work

“ _____ ” _____ 2023 year

WORKING CURRICULUM

From the discipline: "Fundamentals of Agribusiness and Entrepreneurship"

for students of the specialty 208 (Agricultural engineering)
(code and name of the specialty)

total number of hours according to the curriculum
of which: classroom sessions
independent work
laboratory practical

The working curriculum is based on the curriculum of disciplines approved by the Department of Higher Education Content of the Institute of Innovative Technologies and Content Education of the Ministry of Education and Science of Ukraine.

Lecturer _____ A.I. Koziaruk

(signature, last name, initials)

**The program was reviewed and approved
by the subject (cyclic) commission**

(code and name of the specialty)

208

_____ of disciplines

Protocol № _____ dated _____

Chair of the subject (cyclic) commission

(signature, last name, initials)

THEMATIC PLAN

№ Ordinal number	Title of the section, module, topic of the program	Number of hours					
		According to the curriculum			According to the working educational program		
		Total	Of which		Total	Of which	
			classroom	independent		classroom	independent
1	2	3	4	5	6	7	8
1	TOPIC 1. ESSENCE OF THEORETICAL ASPECTS OF MARKET RELATIONS AS A BASIS FOR ENTREPRENEURSHIP.		5	1			
2	TOPIC 2. SOCIO-ECONOMIC FOUNDATIONS OF ENTREPRENEURSHIP AND AGRIBUSINESS.		5	1			
3	TOPIC 3. MAIN ASPECTS OF RURAL ENTREPRENEURSHIP DEVELOPMENT.		6	1			
4	TOPIC 4. ESSENCE, FEATURES OF DEVELOPMENT, OPENING AND FUNCTIONING OF OWN BUSINESS IN RURAL AREAS. FUNCTIONING OF SMALL AND MEDIUM BUSINESS IN RURAL AREAS.		5	1			
5	TOPIC 5. FEATURES OF THE QUALITY OF AN ENTREPRENEUR AND THE BUSINESS CULTURE.		5	2			
6	TOPIC 6. STUDY AND FORECASTING OF THE MARKET ENVIRONMENT IN THE AGRO-INDUSTRIAL SECTOR OF INSURANCE IN ENTREPRENEURSHIP.		5	1			
7	TOPIC 7. STARTING YOUR OWN BUSINESS IN RURAL AREAS.		8	1			
8	TOPIC 8. FEATURES OF THE TAX AND CREDIT SYSTEM, DEVELOPMENT OF RELATIONS AND ECONOMIC EFFICIENCY OF ENTREPRENEURIAL ACTIVITY IN THE AGRARIAN SECTOR. TAX AND CREDIT SYSTEMS IN THE AGRARIAN SECTOR.		6	1			
9	TOPIC 9. DEVELOPMENT OF RELATIONS BETWEEN AGRIBUSINESS ENTREPRENEURIAL STRUCTURES.		6	1			
10	TOPIC 10. BUSINESS PLANNING IN ENTREPRENEURSHIP.		9	1			
	Total	71	60	11			

Table of Contents of the Working Program

№ session	Title of section, module, program topic Lesson theme and its brief content	Number of hours			Forms and methods of teaching	Educational and methodical literature and visual aids	Independent work of students	Forms of current control
		Total	Of which:					
			classroom	independent				
1	2	3	4	5	6	7	8	9
	TOPIC 1. ESSENCE OF THEORETICAL ASPECTS OF MARKET RELATIONS AS A BASIS FOR ENTREPRENEURSHIP.	6	5	1				
1	The essence of entrepreneurship and its economic basis.		1		Studying new material	Electronic manual Outline		
2	Features of entrepreneurial activity in the agricultural sector.		1		Combined	Electronic manual Outline		
3	The market as a mechanism for coordinating economic choice.		1		Application of knowledge, skills and abilities	Electronic manual Outline		
4	Characteristics of the main types of market structures.		1		Studying new material	Electronic manual Outline		
5	Market infrastructure.		1		Generalization and systematization of knowledge	Electronic manual Outline		
6	Profit as a reward for entrepreneurship.			1	Application of knowledge and skills	Internet network	essay	
	TOPIC 2. SOCIO-ECONOMIC FOUNDATIONS OF ENTREPRENEURSHIP AND AGRIBUSINESS.	6	5	1				
7	Characteristics of development, essence and functions of entrepreneurial activity.		1		Combined	Electronic manual Outline		report

8	The economic essence, features of organization, and development of entrepreneurship and business.		1		Skills and abilities consolidation	Electronic manual Outline		Availability of processed material
9	Economic and legal foundations of entrepreneurship.		1		Application of knowledge, skills and abilities	Electronic manual Outline		report
10	Seminar session №1		1		Generalization and systematization of knowledge			
11	The economic essence of entrepreneurship.		1			Electronic manual		
12	The entrepreneurial environment.			1	Application of knowledge and skills	Internet network	essay	
	TOPIC 3. MAIN ASPECTS OF RURAL ENTREPRENEURSHIP DEVELOPMENT.	7	6	1		Electronic manual Outline		Oral survey
13	Forms of ownership in the agro-industrial complex of Ukraine.		1		Studying new material	Electronic manual Outline		
14	Transformation of agricultural formations into efficient production structures.		1		Combined	Electronic manual Outline		Oral survey
15	Features of farming on owned and leased lands.		1		Combined	Electronic manual Outline		
16	Organizational and legal aspects of relations between tenants and landlords.		1		Skills and abilities consolidation	Electronic manual Outline		Oral survey
17	Seminar session №2		1		Generalization and systematization of knowledge			
18	Reorganization of collective agricultural enterprises.		1		Application of	Internet		

	Organization of internal economic relations.				knowledge and skills	network		
19	Organization of internal business relations.			1		Internet network	essay	
	TOPIC 4. FUNCTIONING OF SMALL AND MEDIUM BUSINESS IN RURAL AREAS	7	6	1				Availability of processed material
20	Nature and criteria of small business.		1		Studying new material	Electronic manual Outline		
21	Survival and failures of small businesses.		1		Combined	Electronic manual Outline		report
22	Franchising as a type of small business.		1		Skills and abilities consolidation	Electronic manual Outline		report
23	Role in combining the advantages of small and large businesses.		1		Studying new material	Electronic manual Outline		
24	Seminar session №3		1		Generalization and systematization of knowledge			
25	Seminar session №4		1		Generalization and systematization of knowledge			Oral survey
26	The role of banking institutions in the development of small business.			1	Application of knowledge, skills and abilities	Internet network	essay	
	TOPIC 5. FEATURES OF THE QUALITY OF AN ENTREPRENEUR AND THE BUSINESS CULTURE.	7	5	2				
27	Personal, social interests in business.		1		Studying new material	Electronic manual		Oral survey

						Outline		
28	Choosing and planning a career in business.		1		Studying new material	Electronic manual Outline		Oral survey
29	Qualities of an entrepreneur, business management skills, and risk-taking ability.		1		Combined	Electronic manual Outline		
30	Seminar session №5		1		Generalization and systematization of knowledge			Oral survey
31	Seminar session №6		1		Generalization and systematization of knowledge			Oral survey
32	Ethics and the culture of entrepreneurship.			2	Application of knowledge, skills and abilities	Internet network	essay	
	TOPIC 6. STUDY AND FORECASTING OF THE MARKET ENVIRONMENT IN THE AGRO-INDUSTRIAL SECTOR OF INSURANCE IN ENTREPRENEURSHIP.	6	5	1				Availability of processed material
33	The essence of the market environment in the agricultural sector.		1		Studying new material	Electronic manual Outline		
34	Studying and analyzing the factors of the internal and external environment.		1		Combined	Electronic manual Outline		report
35	Diagnosing and forecasting the market environment.		1		Skills and abilities consolidation	Electronic manual Outline		report
36	Seminar session №7		1		Generalization and systematization of knowledge			
37	Analyzing market environment factors.		1		Application of knowledge,	Internet network		

					skills and abilities			
38	Diagnosis of the company's state in a competitive (market) environment..			1	Application of knowledge, skills and abilities	Internet network	essay	Oral survey
	TOPIC 7. STARTING YOUR OWN BUSINESS IN RURAL AREAS.	9	8	1				
39	Motivational model of own business.		1		Studying new material	Electronic manual Outline		Oral survey
40	Stages and components of entrepreneurial activity.		1		Studying new material	Electronic manual Outline		Oral survey
41	Stages and components of entrepreneurial activity.		1		Studying new material	Electronic manual Outline		Oral survey
42	Organizational and preparatory measures and preparation for registration.		1		Combined	Electronic manual Outline		
43	State registration of individuals and legal entities of entrepreneurship.		1		Studying new material	Electronic manual Outline		Oral survey
44	The procedure for forming the statutory fund.		1		Combined	Electronic manual Outline		
45	Permits and approvals to start working on starting your own business.		1		Combined	Electronic manual Outline		
46	Licensing of entrepreneurial activities.		1		Application of knowledge, skills and abilities	Electronic manual Outline		Oral survey
47	Liquidation and rehabilitation of business structures.			1	Application of knowledge, skills and abilities	Internet network	essay	Availability of processed material

	TOPIC 8. TAX AND CREDIT SYSTEMS IN THE AGRARIAN SECTOR.	7	6	1				report
43	Taxation system for small and medium-sized businesses.		1		Studying new material	Electronic manual Outline		report
48	The essence of shares, bonds and promissory notes.		1		Combined	Electronic manual Outline		
49	Leasing lending.		1		Application of knowledge, skills and abilities	Electronic manual Outline		Oral survey
50	Conditions for obtaining and repaying loans and their types.		1		Studying new material	Electronic manual Outline		
51	Credit agreement.		1		Combined	Electronic manual Outline		Oral survey
52	Spot, forward, and futures contracts.		1		Combined	Electronic manual Outline		Oral survey
53	The procedure for calculating the excise duty.			1	Application of knowledge, skills and abilities	Internet network	essay	Availability of processed material
	TOPIC 9. DEVELOPMENT OF RELATIONS BETWEEN AGRIBUSINESS ENTREPRENEURIAL STRUCTURES.	7	6	1				Oral survey
54	Organization and forms of material and technical support for agricultural enterprises.		1		Studying new material	Electronic manual Outline		report
55	Organization and prerequisites for the development of agribusiness.		1		Combined	Electronic manual Outline		report
56	Classification of auxiliary productions.		1		Studying new material	Electronic manual		report

						Outline		
57	Organization of storage, processing and sale of agricultural products.		1		Skills and abilities consolidation	Electronic manual Outline		
58	Seminar session №11		1		Generalization and systematization of knowledge			Oral survey
59	Key ways to improve economic relations between service structures and agricultural producers.		1		Generalization and systematization of knowledge			
60	Main ways to improve economic relations between service structures and agricultural producers.			1	Application of knowledge, skills and abilities	Internet network	essay	Oral survey
	TOPIC 10. BUSINESS PLANNING IN ENTREPRENEURSHIP.	10	9	1				
61	The essence, tasks, and main purpose of a business plan.		1		Studying new material	Electronic manual Outline		Oral survey
61	Concept, functions and purpose of the business plan.		1		Combined	Electronic manual Outline		
63	Business analysis is a fundamental prerequisite for planning in entrepreneurship.		1		Skills and abilities consolidation	Electronic manual Outline		Availability of processed material
64	Technology of compiling a business plan.		1		Studying new material	Electronic manual Outline		Oral survey
65	Structure of a business plan.		1		Studying new material	Electronic manual Outline		Oral survey
66	Technology of compiling a financial plan.		1		Combined	Electronic manual Outline		report
67	Seminar session №13		1		Generalization and			

					systematization of knowledge			
68	Factors of success in business.		1		Studying new material	Electronic manual Outline		Oral survey
69	New opportunities and planning in business.		1					
70	Functions and purpose of a business plan.			1	Application of knowledge, skills and abilities	Internet network	essay	Oral survey

Letter of agreement of the working educational program with other disciplines of the specialty

Subject of disciplines	Discipline, section, topic with which the subject is related					
1	2	3	4	5	6	7
TOPIC 1. ESSENCE OF	Fundamentals of	Enterprise	Basics of market			

THEORETICAL ASPECTS OF MARKET RELATIONS AS A BASIS FOR ENTREPRENEURSHIP.	sectoral economics.	economics.	economy.			
TOPIC 2. SOCIO-ECONOMIC FOUNDATIONS OF ENTREPRENEURSHIP AND AGRIBUSINESS.	Economics science.	Enterprise economics.	Fundamentals of sectoral economics.	Geography.		
TOPIC 3. MAIN ASPECTS OF RURAL ENTREPRENEURSHIP DEVELOPMENT.	Fundamentals of sectoral economics.	Economics science.	Enterprise economics.	Geography.		
TOPIC 4. ESSENCE, FEATURES OF DEVELOPMENT, OPENING AND FUNCTIONING OF OWN BUSINESS IN RURAL AREAS. FUNCTIONING OF SMALL AND MEDIUM BUSINESS IN RURAL AREAS.	Fundamentals of sectoral economics.	Accounting.	Economics science.	Geography.		
TOPIC 5. FEATURES OF THE QUALITY OF AN ENTREPRENEUR AND THE BUSINESS CULTURE.	Enterprise economics.	Accounting.	Economics science.	Fundamentals of sectoral economics.		
TOPIC 6. STUDY AND FORECASTING OF THE MARKET ENVIRONMENT IN THE AGRO-INDUSTRIAL SECTOR OF INSURANCE IN ENTREPRENEURSHIP.	Enterprise economics.	Accounting.	Fundamentals of sectoral economics.	Finance.		
TOPIC 7. STARTING YOUR OWN BUSINESS IN RURAL AREAS.	Economics.	Fundamentals of sectoral economics.	Enterprise economics.	Accounting.	Finance.	
TOPIC 8. FEATURES OF THE TAX AND CREDIT SYSTEM, DEVELOPMENT OF	Enterprise economics.	Accounting.	Economic theory.	Finance.	Fundamentals of sectoral economics.	Economics.

RELATIONS AND ECONOMIC EFFICIENCY OF ENTREPRENEURIAL ACTIVITY IN THE AGRARIAN SECTOR. TAX AND CREDIT SYSTEMS IN THE AGRARIAN SECTOR.						
TOPIC 9. DEVELOPMENT OF RELATIONS BETWEEN AGRIBUSINESS ENTREPRENEURIAL STRUCTURES.	Enterprise economics.	Accounting.	Economic theory.	Finance.	Fundamentals of sectoral economics.	
TOPIC 10. BUSINESS PLANNING IN ENTREPRENEURSHIP.	Economics.	Accounting.	Economic theory.	Finance.	Fundamentals of sectoral economics.	Enterprise economics.

INDIVIDUAL ASSIGNMENTS FOR STUDENTS

№ Ordinal number	<i>Subject of the discipline</i>	Type of assignment (essays, research projects, etc.)	Calendar deadlines form of control
1	2	3	4
1	TOPIC 1. ESSENCE OF THEORETICAL ASPECTS OF MARKET RELATIONS AS A BASIS FOR ENTREPRENEURSHIP.	ESSAY	
2	TOPIC 2. SOCIO-ECONOMIC FOUNDATIONS OF ENTREPRENEURSHIP AND AGRIBUSINESS.	ESSAY. CALCULATION WORKS.	
3	TOPIC 3. MAIN ASPECTS OF RURAL ENTREPRENEURSHIP DEVELOPMENT.	ESSAY. CALCULATION WORKS.	
4	TOPIC 4. ESSENCE, FEATURES OF DEVELOPMENT, OPENING AND FUNCTIONING OF OWN BUSINESS IN RURAL AREAS. FUNCTIONING OF SMALL AND MEDIUM BUSINESS IN RURAL AREAS.	ESSAY. CALCULATION WORKS.	
5	TOPIC 5. FEATURES OF THE QUALITY OF AN ENTREPRENEUR AND THE BUSINESS CULTURE.	ESSAY. CALCULATION WORKS.	
6	TOPIC 6. STUDY AND FORECASTING OF THE MARKET ENVIRONMENT IN THE AGRO-INDUSTRIAL SECTOR OF INSURANCE IN ENTREPRENEURSHIP.	ESSAY. CALCULATION WORKS.	
7	TOPIC 7. STARTING YOUR OWN BUSINESS IN RURAL AREAS.	ESSAY. CALCULATION WORKS.	
8	TOPIC 8. FEATURES OF THE TAX AND CREDIT SYSTEM, DEVELOPMENT OF RELATIONS AND ECONOMIC EFFICIENCY OF ENTREPRENEURIAL ACTIVITY IN THE AGRARIAN SECTOR. TAX AND CREDIT SYSTEMS IN THE AGRARIAN SECTOR.	ESSAY. CALCULATION WORKS.	
9	TOPIC 9. DEVELOPMENT OF RELATIONS BETWEEN AGRIBUSINESS ENTREPRENEURIAL STRUCTURES.	ESSAY. CALCULATION WORKS.	

